# SELLING AND DISTRIBUTION AGREEMENT

# FOR INITIAL PUBLIC ISSUE OF

# INFONATIVE SOLUTIONS LIMITED DATED: MARCH 05, 2025

# **AMONGST**

# INFONATIVE SOLUTIONS LIMITED

(formerly known as Infonative Solutions Private Limited)
(Issuer Company)

### AND

# SHARE INDIA CAPITAL SERVICES PRIVATE LIMITED

("UNDERWRITER-1", "BRLM", "LEAD MANAGER", "MERCHANT BANKER")

# AND

PROGNOSIS SECURITIES PRIVATE LIMITED ("UNDERWRITER-2")



PROGNOSIS SECURITIES PYTHTD.

# भारतीय गैर न्यायिक HIRAINDIA

5. 500

FIVE HUNDRED RUPEES

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Rs. 500

# INDIA NON JUDICIAL

পশ্চিমবঙ্গ पश्चिम बंगाल WEST BENGAL

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THIS STAMP PAPER FORMS AN INTEGERAL PART OF THE AGREEMENT EXECUTED BETWEEN INFONATIVE SOLUTIONS LIMITED ("ISSUER COMPANY", "THE COMPANY") AND SHARE INDIA CAPITAL SERVICES PRIVATE LIMITED ("BOOK RUNNING LEAD MANAGER', "BRLM") AND PROGNOSIS SECURITIES PRIVATE LIMITED (UNDERWRITER 2)

PROGNOSIS SECURITIES PAT. LTD.





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#### AGREEMENT

THIS AGREEMENT (this "AGREEMENT") made at Delhi on the day of 5th March, 2025 and entered into by and between:

Infonative Solutions Limited (formerly known as 'Infonative Solutions Private Limited), a Company incorporated under the Companies Act, 1956 and having its Registered Office at 107, DLF South City Court. Saket. South Delhi. New Delhi. Delhi. India, 110017 (hereinafter referred to as "Infonative Solutions Limited", "Infonative" or "Issuer Company") which expression shall, unless it be repugnant the context or meaning thereof be deemed to mean and include its successor; and permitted assigns, of the FIRST PART:

#### AND

SHARE INDIA CAPITAL SERVICES PRIVATE LIMITED, a Company incorporated under Companies Act, 2013 and having SEBI registration number INM000012537 and having its registered office at A-15, Basement, Sector-64, Noida – 201301, Uttar Pradesh, India (hereinafter referred to as "Underwriter-1", "Book Running Lead Manager", or "BRLM" which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns), of the SECOND PART:

#### AND

PROGNOSIS SECURITIES PRIVATE LIMITED, a Company incorporated under the Companies Act. 2013. bearing Corporate Identity Number (CIN): U67120WB2005PTC106708 having its registered office at Martin Burn House 1 - R. N. Mukherjee Road 4th Floor, Room No. 02 Kolkata - 700001 (hereinafter referred to as "Underwriter-2") which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns, of the IHIRD PART:

#### WHEREAS:

This Agreement shall supersede and replace all prior agreements, promises, and understandings, oral or written, between the Company and the Share India Capital Services private Limited regarding the grant of the option covered hereby

- a) The Issuer Company is proposing an Initial Public Issue of up to 31,28,000 Equity Shares of the Company ("Equity Shares") having face value of Rs. 1.00 (Rupees One each) (the "Issued Shares") in accordance with Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time (hereinafter referred to as the "SEBI ICDR Regulations") and applicable Indian securities laws for an Issue Size not exceeding [•] Lakhs ("Issue Size") (such public issue being hereinafter referred to as the "Issue") in accordance with the requirements of the Companies Act, the SEBI Regulations and other applicable laws.
- b) The Public issue shall be conducted through Book Built method/process, pursuant to which the shares are to be offered in the Issue.
- The Issuer Company has obtained approval for the Issue pursuant to the Board Resolution dated 28° August 2024. The Issuer Company passed a special resolution under section 62 (1) (c) at the Annual General Meeting (AGM) held on 31st August 2024 which collectively authorized the Issuer Company's Directors, or any other authorized representative, for the purpose of the Public Issue, to issue and sign the Draft Red Herring Prospectus. Red Herring Prospectus and the





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Prospectus, this Agreement, the Memorandums of understanding, any amendments or supplements thereto and any and all other writings as may be legally and customarily required in pursuance of the Issue and to do all acts, deeds or things as may be required.

- d) One of the requirements of issuing shares to the Public in accordance with the Chapter IX of the SEBI ICDR Regulations, 2018, as specified in Regulation 260 of the said Regulations is that the Issue shall be 100% underwritten and BRLM shall underwrite at least 15% of the total Issue, Share India Capital Services Private Limited is being the Book Running Lead Manager to the Issue underwrite such portion required as per these regulations.
- The Issuer Company desires to engage the services of the BRLM for the distribution and marketing of the Issue;
- The BRLM possesses the necessary expertise and capabilities to provide such services effectively.

# NOW, THEREFORE IT IS HEREBY AGREED BY AND AMONG THE PARTIES HERETO AS FOLLOWS:

### 1. Engagement of Services

- a. The Issuer Company hereby engages the BRLM to act as its exclusive financial advisor for the Selling, distribution and marketing, of the Issue ("Services").
- b. The BRLM accepts the engagement and agrees to diligently perform the Services outlined herein.

#### 2. Scope of Services

- 2.1. The BRLM shall undertake the following services ("Services"):
- Advise and assist the Company in structuring the Issue, including determining the appropriate type and size of securities to be issued.
- Prepare and review all necessary documentation and disclosures related to the Issue, ensuring compliance with regulatory requirements and market standards.
- Assist in obtaining necessary regulatory approvals and clearances for the Issue, liaising with regulatory authorities as required.
- d. Develop and execute a comprehensive marketing and distribution strategy for the Issue, aiming to maximize investor interest and subscription.
- c Provide continuous advisory support throughout the issuance process, including guidance on market conditions, investor feedback, and potential adjustments to the strategy.
- 2.2. The BRLM shall use its best efforts and expertise to ensure the successful distribution, marketing, and underwriting of the Issue, in accordance with industry standards and regulatory requirements.

#### 3. FEES, COMMISIONS AND EXPENSES

3.1. In consideration of the obligations performed by the Prognosis Securities Private Limited, the Issuer Company shall agree to pay an amount of upto 5% of the Issue Size as marketing fees and commissions as mutually agreed by the parties in respect of the obligations undertaken by





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them, as per the individual engagement/mandate letters. Such aggregate fee shall be paid to the Prognosis Securities Private Limited or such other persons as directed by the Prognosis Securities Private Limited from time to time. Furthermore, All the applicable taxes will be charged in addition to the above-mentioned fees.

3.2. The Issuer Company shall not bear any other expense or losses, if any, incurred by the Prognosis Securities Private Limited and BRLM in order to fulfill their respective Obligations, except for the fees/commissions etc. as mutually agreed.

### 4. TERMINATION

- 4.1. This Agreement shall commence on the date first written above and shall continue until the completion of the Services, unless terminated earlier in accordance with this Agreement.
- 4.2. In case of termination either party can send an intimation of termination of this agreement in writing through electronic mode, digital mode or otherwise, which shall be construed as delivered and such intimation shall be conclusive notwithstanding any communication held in past or future.

#### 5. NOTICES

Any notice or other communication given pursuant to this Agreement must be in writing and (a) delivered personally. (b) sent by telefacsimile or other similar facsimile transmission, (c) or sent by registered mail, postage prepaid, address of the party specified in the recital to this agreement, or to such fax number as may be designated in writing by such party. All notices and other communications required or permitted under this agreement that are addressed as provided in this section 18 will (x) if delivered personally or by overnight courier, be deemed given upon delivery; (y) if delivered by telefacsimile or similar facsimile transmission be deemed given when electronically confirmed; and (z) if sent by registered mail, be deemed given when received.

## (i) In case of a notice to the Company at:

Mr. Saurabh Kathuria B-4-2, Krishna Nagar, New Delhi -110051 Telephone: +91 97113 10361 E-mail & amfonative net

# (ii) In case of a notice to Prognosis Securities Private Limited:

Mr. Chandra Sekhar Narera Martin Burn House I - R. N. Mukherjee Road 4th Floor, Room No. 02 Kolkata - 70000 Tel: +91 98314 50465 Email: Progsecpl a Yahoo.Com

## (iii) In case of a notice to Share India Capital Services Private Limited:

Mr. Kunal Bansal A-15, Basement, Sector-64, Noida – 201301, Uttar Pradesh, India Tel: +91 0120-4910000 Email: kunan bansal a sha candia com





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# 6. TIME IS THE ESSENCE OF THE AGREEMENT

All obligations of the Issuer Company, the BRLM, are subject to the conditions that time wherever stipulated, shall be of the essence of the Agreement. Consequently, any failure on the part of the Company or the BRLM to adhere to the time limits shall unless otherwise agreed between the Company and the BRLM, discharge the BRLM or Company of his / their obligations under the Agreement. This Agreement shall be in force from the date of execution and will expire on completion of alloument for this Issue.

## 7. SEVERAL OBLIGATIONS

The Issuer Company and the BRLM acknowledges and agrees that they are all liable on a several basis to each other in respect of this representation, warranties, indemnities, undertakings and other obligations given, entered into or made by each of them in this Agreement.

#### 8. MISCELLANEOUS

The Agreement shall be binding on and inure to the benefit of the Parties hereto and their respective successors. The BRLM shall not assign or transfer any of its respective rights or obligation under this Agreement or purport to do so without the consent of the Issuer Company. The Issuer Company shall not assign or transfer any of their respective rights or obligations under this Agreement or purport to do so without the consent of the BRLM.

### 9. GOVERNING LAW AND JURISDICTION

This Agreement shall be governed by and construed in accordance with the laws of the Republic of India and shall be subject to Noida Jurisdiction.

#### 10. ARBITRATION

Reference to arbitration - Any dispute arising out of this agreement between the BRLM and the Issuer Company shall be referred to the Arbitrator who shall be appointed mutually by both the parties and the decision of such Arbitrator shall be final and binding on both the parties.

All proceedings in any such arbitration shall be conducted under the Arbitration and Conciliation Act, 1996, as amended, and shall be conducted in English. The arbitration shall take place in Delhi.

#### II. AMENDMENT

No amendment, supplement, modification or clarification to this Agreement shall be valid or binding unless set forth in writing and duly executed by all the Parties to this Agreement.

#### 12. SEVERABILITY

If any provisions of this agreement is determined to be invalid or unenforceable in whole or in part, such invalidity or unenforceability shall attach only to such provisions or the applicable part of such provision and the remaining part of such provision and all other provisions of this Agreement shall continue to remain in full force and effect.

#### 13. COUNTERPARTS

This Agreement may be executed in separate counterparts; each of which when so executed and delivered shall be deemed to be an original, but all the counterparts shall constitute one and the same Agreement.





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## 14. ILLEGALITY

If any provision in this Agreement shall be held to be illegal, invalid or unenforceable, in whole or in part, under any enactment or rule of law, such provision or part shall to that extent be deemed not to form part of this Agreement but the legality, validity and enforceability of the remainder of this Agreement shall not be affected.

IN WITNESS WHEREOF, the Parties have entered this agreement on the date mentioned above.

For and on behalf of	Witness:
Infonative Solutions Limited	
DELHI ON	Name: Amay shorma
Saurabh Kathuria	Address: H.No 21/18, HBC, Forerdolos
DIN: 06821170	Tag
Whole-Time Director	Signature
For and on behalf of	Witness:
Prognosis Securities Private Limited	Triness.
	Name: Chandra Sekhar Narera
PROGNOSIS SECURITIES PVT. LTD.	
N C. SMV	Address: 1 - R. N. Mukherjee Road
alcilla	4th Floor, Room No. 02, Kolkata - 700001
WW Director	Kolkata - /00001
Nitesh Nathany	Signature:
DIN: 01565795	Chandra, shekhar. Narera.
Designated Director	sheet av. Neire vo.
For and on behalf of	Witness:
Share India Capital Services Private Limited	N 00
Your James	Name: Alood Singh
Verst gam	Address: H-No-2, Stroot no -1, Ser 9,
> 1/2	shivpuri, 201701; 6736.
Kunal Bansal	Signature Aring
Associate Vice President	

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PROGNOSIS SECURITIES PYT. LTU

Director